

## Are You a Prime Candidate for the Cloud?

Read through the questions below and check all that apply to your business.

<b>EMPLC</b>	YEES TO THE TOTAL THE TOTA
	You have trouble keeping a good IT person on staff.
	You can't afford to have an IT person on staff, and depend on IT consultants when something goes wrong.
	You want your IT person or staff to focus on higher-priority tasks or more strategic initiatives.
ACCES:	
	You have workers in various locations-such as field sales personnel in several states, or multiple
	branch offices located around the world,
Ц	You're always scrambling to email the latest versions of files to your team, and it seems that key documents are always stored on someone's laptop and unavailable to the team when needed.
	You want access to your data outside the office.
SAVINO	GS AND EFFICIENCY
	Your business needs to conserve cash.
	You want leading-edge software but can't afford the upfront outlay of cash.
	You want to leverage the equipment you already have and not buy more.
	You're tired of the expense and fuss involved in upgrading your on-premise software every time the vendor releases a new version, update, or patch.
	You don't have the time or the budget for extensively training your employees on a complex proprietary system.
	Although you try, you don't always back up your data every night, and you certainly don't
	always store it offsite.
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	You have overbought computing/storage capacity because of worries that you will outgrow your existing resources.
	You are constantly running out of computing/storage capacity because you are growing so fast. You are uncertain how fast you will be growing, and therefore unsure how much computing
	capacity you will need over the next six to 12 months.
	You're outgrowing an existing software package, but dread the thought of either upgrading or
	moving to a new, on-premise one. You need software but you want to get up and running now.

If you checked four or more boxes, you're a prime candidate for the cloud.