

## Cloud Benefits at-a-Glance

TRADITIONAL ON-PREMISE SOFTWARE	CLOUD-BASED SOFTWARE
Large initial investment of capital for an asset that	Predictable, monthly fee that can be written off as an
is depreciated over time	operating expense
Unpredictable, variable costs (e.g., IT support,	Fixed, monthly, pay-as-you-go costs
upgrades, add-ons) and ongoing licensing fees	
Even and time concurring ungraded that load	
Expensive and time-consuming upgrades that lead	All users are always on the same, most up-to-date version
to versioning problems	Version
High costs to switch to a different solution	Relatively easy to move to a more appropriate cloud
	alternative
Pay for functionality you may neither need nor	Pay only for what you need
want	
Adding users, storage capacity, or add-on features	Simple to add more users or resources as needed
can be costly and time consuming	
Need to invest in additional hardware infrastructure	Add capabilities with no incremental hardware
to expand capabilities	expenses. If you are adding users, you just need to
	give a Web browser-capable device to each new user;
	if you want to add capabilities to the application
	itself, you simply configure your cloud service to add
	the new functions. No need to install new software
	on each and every user's computer
Requires time and attention by IT professionals to	Cloud vendor takes responsibility for support and
support and maintain	maintenance of application, as well as for the
	hardware it runs on, the backup of all data, and its
	connectivity to the internet
User tied to desktop	Anytime access from any device with Internet access
	enables a globally productive team
Requires weeks or months of implementation time	Immediate availability
Requires regular backups to keep data safe	Data is always secure and available in an offsite
	location
Data always lags behind the business, impeding	Data and analytics are always fresh and available in
insight and collaboration	real time, enabling easy collaboration
Individual employees can hoard information and	Company assets such as operational and customer
take it with them when they leave an organization	data and other intellectual property (IP) stays within
	the firm even if employees leave
Training can be time consuming and costly	Easy to learn and use, so employees can focus on the
	business